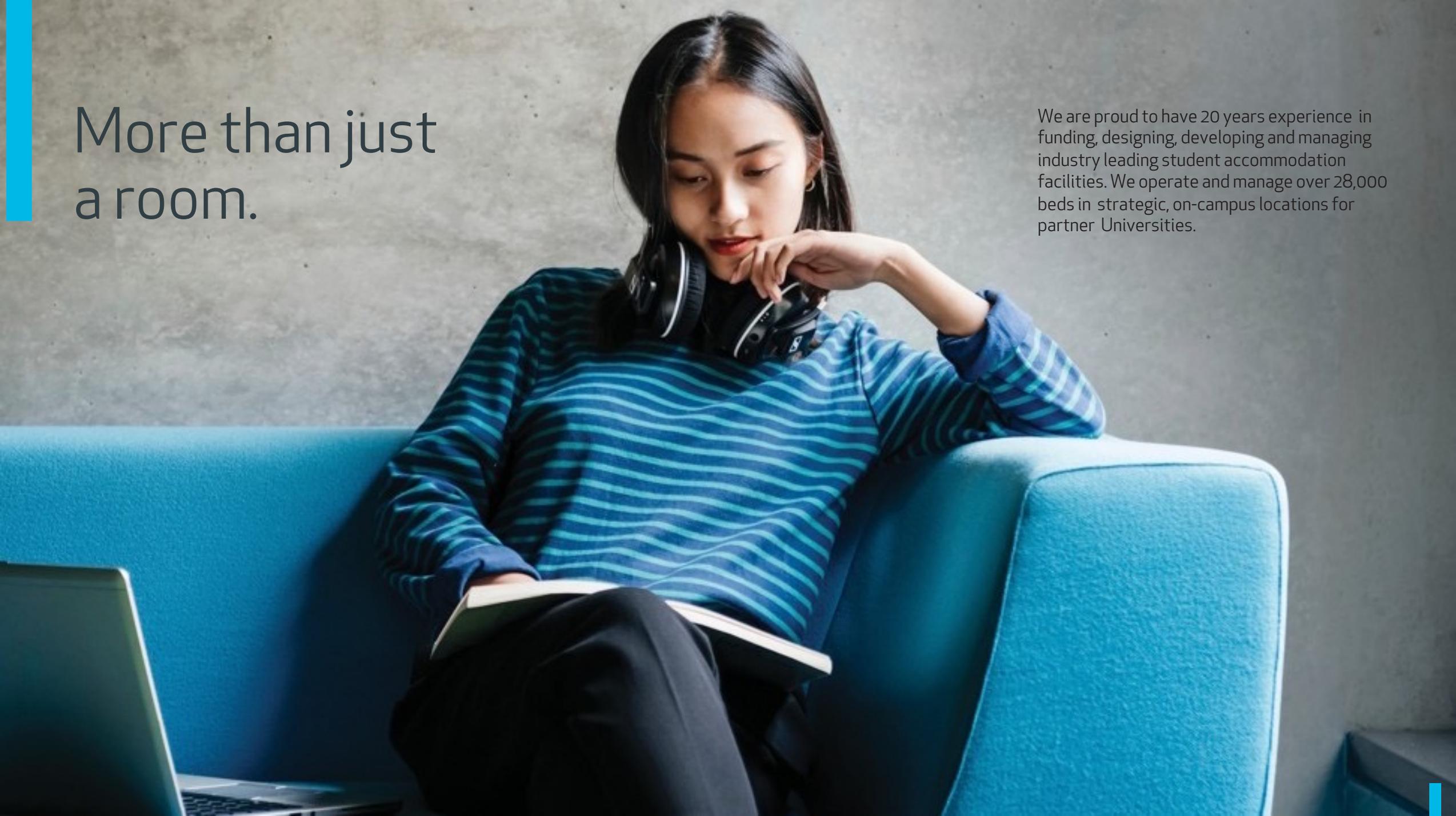




Leading the way in student accommodation.



More than just  
a room.

We are proud to have 20 years experience in funding, designing, developing and managing industry leading student accommodation facilities. We operate and manage over 28,000 beds in strategic, on-campus locations for partner Universities.

# Drawing on global expertise to offer customised solutions.

Our success stems from an integrated approach to student accommodation, providing a broad range of services to suit the needs of our partners. These include:

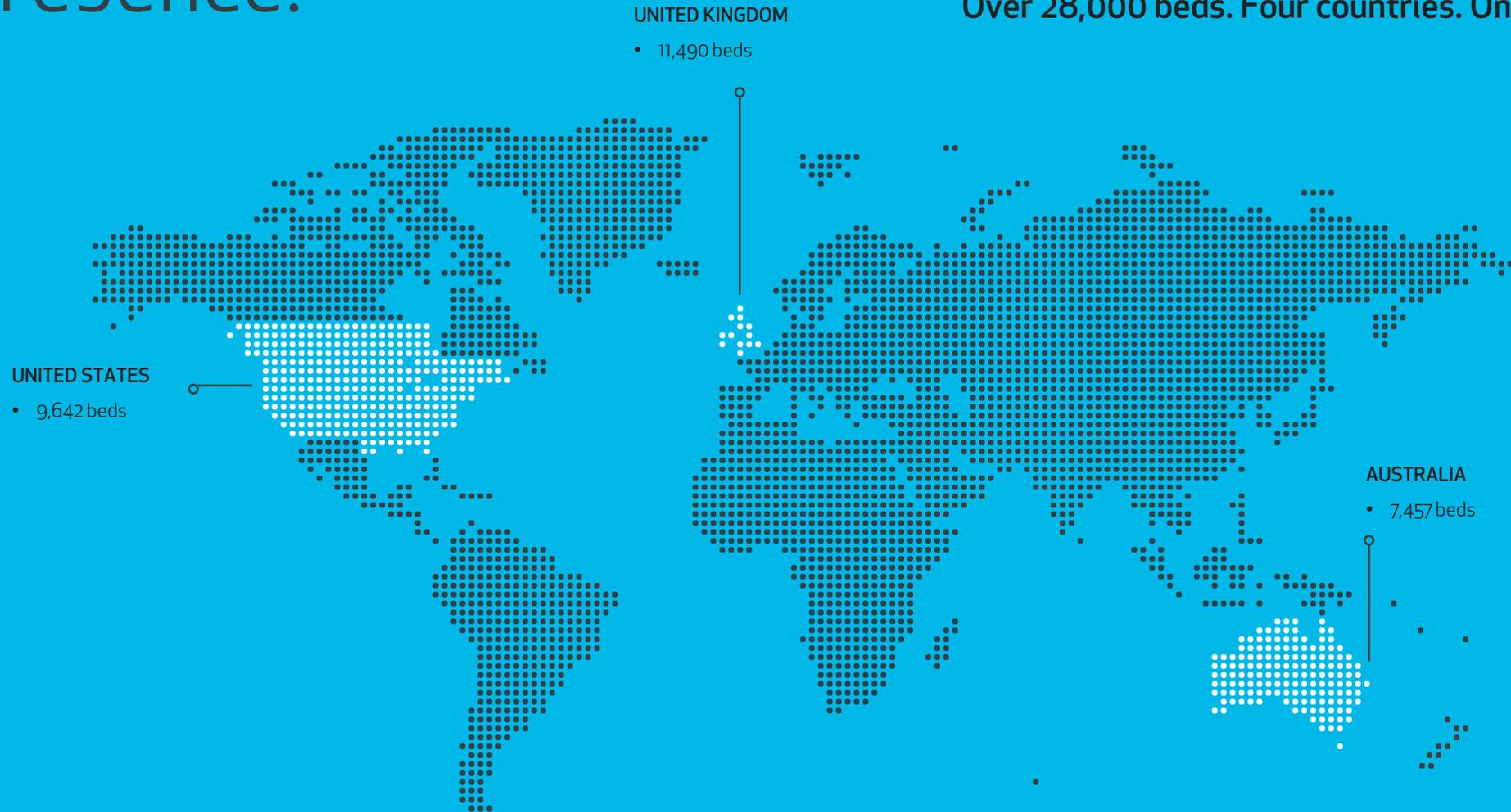
- Funding
- Acquisition
- Operations
- Sales and Marketing
- Design and Development
- Project Management
- IT Systems
- Residential Life and Pastoral Care

Our flexible, full service approach allows institutions to provide much needed accommodation without having to be involved in the cost, risk and complexity of operating and developing student facilities.



# Our presence.

Over 28,000 beds. Four countries. One Village.



40

University Partners

20 Years

Student accommodation leadership

# Campus Living Villages Accommodation Locations.



## UNITED KINGDOM:

- London
- McMillan
  - Prince Consort Village
  - Goldsmiths - Chesterman House
  - Goldsmiths - Raymont Hall
  - Goldsmiths - Surrey House

### Durham

- Durham Mount Oswald

### Salford

- JLECC - Eddie Colman Court
- JLECC - John Lester Court
- Peel Park Quarter

### St Andrews

- Fife Park Apartments 2 & 3
- Powell and Whitehorn Halls

### Birmingham

- Belgrave View

### Bournemouth

- Chesil House
- Cranborne House
- Lyme Regis House
- Okeford House

### Leeds

- Arena Village
- Burley Road

### Liverpool

- Albert Court

### Luton

- Fitzroy Court
- Wenlock Court

### Manchester

- Rusholme Place

### Newport

- Endeavour House

### Sutton Bonington

- Bonnington Student Village

## UNITED STATES:

### Abilene TX

- Hunt & Martin Halls

### Arlington, TX

- Centennial Courts Apartments

### Champaign, IL

- Illini Tower

### Houston, TX

- University Forest Apartments
- Cambridge Oaks Apartments

### Natchitoches, LA

- University Columns Apartments
- Varnado Hall
- University Place

### New Orleans, LA

- Privateer Place Apartments

### San Antonio, TX

- University Oaks Apartments

### San Francisco TX

- AAU Student Housing

### St. Louis, MO

- University Meadows Apartments

### Tyler, TX

- University Pines Apartments

### Waco, TX

- Village Oaks Apartments

## AUSTRALIA

### Sydney

- UNSW Village
- Macquarie University Village
- Sydney University Village
- WSUV Parramatta
- WSUV Hawksbury
- WSUV Penrith
- WSUV Nirimba
- WSUV Campbelltown
- WSUV Bankstown

### Coffs Harbour

- SCU Village Coffs Harbour

### Lismore

- SCU Village Lismore

### Melbourne

- Student Village Melbourne

### Gold Coast

- Griffith University Village

### Western Australia

- Murdoch University Village
- ECU Village Joondalup
- ECU Village Bunbury
- ECU Village Mt Lawley

# Board.



**Joe Dicks**  
CHAIRMAN

Joe has spent most of his 35-year professional life advising businesses on how to improve performance. His career spans corporate advisory, business restructuring, profit improvement and risk & governance. Joe is a chartered accountant and member of the Australian Institute of Company Directors.

He is currently a board member of Melbourne Polytechnic and Qudos Bank Limited.



**Peter Flanagan**  
DIRECTOR

Peter has a wide and diversified business career as a Managing Director/CEO and non-executive director for many national and international entities in various industries over the past 30 years. Industries include logistics, wholesale and retail importing and distribution, manufacturing, agriculture and financial services.

Over the past nine years he has held non-executive director roles on Public and Private Boards.



**Tracey Horton**  
DIRECTOR

Tracey is a Non-Executive Director of the GPT Group and Nearmap Ltd, Chair of the Australian Industry Skills Committee and the Deputy Chairman of the Australian Institute of Company Directors National Board. She was Chairman of ASX-listed Navitas until July 2019.

Tracey was recognised for distinguished service to business and business education and appointed an Officer of the Order of Australia in 2017.



**Rohan Jeffs**  
DIRECTOR

Rohan is a lawyer with over 35 years' experience in major listed Australian companies in the areas of corporate and commercial law as well as in senior corporate roles.

Until recently, Rohan has held non-executive director roles with REST that have included REST Chair; Chair of People, Culture and Remuneration Committee; Chair of Strategy Committee; Member of the Investment Committee, Employer Services Committee and the Tax Planning Committee.



**John Schroder**  
GROUP MANAGING  
DIRECTOR AND CEO

Since 1986, John held senior roles with the Lendlease Group, Westfield Australia, Westfield USA, and the Stockland Property Group; with assignments both in Australia and offshore markets.

Throughout his career, John has been responsible for, and has led all disciplines across the major property asset classes.

John has served as a Director of the National Property Council Board, Deputy Chair of the SCCA, and various Directorships at Westfield and Lendlease.

# Executive committee.



**John Schroder**  
GROUP MANAGING  
DIRECTOR AND CEO



**Brian Mackrill**  
GROUP CFO AND TREASURER



**Mat Panopoulos**  
GROUP CAPITAL TRANSACTIONS  
AND STRATEGY OFFICER



**Clair Hodge**  
GROUP GENERAL COUNSEL



**John Huber**  
CHIEF OPERATING  
OFFICER AU



**Brenton Watson**  
CHIEF OPERATING  
OFFICER US



**Lee Mclean**  
CHIEF EXECUTIVE OFFICER UK



**Simone O'Brien**  
GROUP RISK EXECUTIVE



**Lise Jenkins**  
GROUP PEOPLE  
EXECUTIVE



**Ashwin Ram**  
GROUP HEAD OF IT

# Our investors.

The logo for Rest, featuring the word "Rest" in a stylized, rounded font. The letters are colored in a gradient from blue on the left to green on the right.The logo for Hostplus, consisting of a stylized "H" made of blue and yellow squares, with the word "HOSTPLUS" in a bold, sans-serif font below it.The logo for Equip, featuring a colorful, 3D cube icon with blue, green, and red faces, followed by the word "equip" in a lowercase, sans-serif font.The logo for ngs Super, with "ngs" in a green, lowercase font above "Super" in a larger, bold, dark green font.



# Our focus.

A diverse, inclusive and differentiated student accommodation experience is fundamental to the long-term success of our residents and our University Partners.

By working closely with our University Partners, we build long term and mutually rewarding partnerships. Our partners recognize that accommodation is a key part of the experience that helps attract and retain students.

## ✔ STRATEGIC

We are dedicated to creating a student accommodation experience that elevates the competitive appeal and success of the University.

## ✔ SEAMLESS

We operate as a fully integrated accommodation partner with an open, transparent and collaborative approach to ensure a seamless, safe and positive student experience at all times.

## ✔ LEARNING

We treat learning as a holistic endeavour that must be supported by opportunities for individuals to develop confidence and essential life skills beyond academics.

## ✔ SUSTAINABLE

We have a firm focus on quality management, cost efficiencies and opportunities to ensure a net positive financial contribution to the University.

## ✔ RESPONSIVE

We draw upon resident surveys, industry insight and University strategic plans to tailor a diverse and meaningful accommodation mix to meet cohort preferences and their financial capacity.

## ✔ SUPPORTIVE

We offer a comprehensive and customisable Live, Learn, Grow, residential life framework designed to support and enhance the student experience with community activities, pastoral care and educational services.

# Making a difference.

Our Environment, Social, and Governance (ESG) framework is an integral part of developing and enhancing our thriving student communities.



## Environmental

We were one of the first student accommodation providers to become a member of the Green Building Council of Australia. Entrenching environmental sustainability into Village infrastructure, operations and resident life.



## Social

We see ourselves as more than accommodation providers. Our pastoral care and Residential Life programs provide residents with enriching experiences and dedicated support.



## Governance

In our commitment to ongoing improvement, we have recently completed our second response to the Global Real Estate Sustainability Benchmark (GRESB) Real Estate Assessment.

# ESG Strategy

## Managing Our Impact

Maximise asset efficiency by minimising environmental impact and operational costs. Build resilience by proactively addressing climate change risks. Create and return value through investment in sustainable infrastructure.

## Customer and People

Do everything within our power to support the mental and physical health of our residents while also enhancing staff capabilities and wellbeing. Meet and exceed partner expectations by delivering diverse and inclusive experiences.

## Corporate Citizenship

Integrate ESG issues into the DNA of CLV from the top down; set a corporate example by championing sustainability. Maintain and enhance disclosure to stakeholders while ensuring appropriate frameworks and processes support trust, transparency, and relationships.

# Our strategy and the UN Sustainable Development Goals (SDGs).

The UN Sustainable Development Goals are a collection of 17 interlinked global goals designed to be a “blueprint to achieve a better and more sustainable future for all”.

Environment				Social				Governance			
Climate Change	Environmental Efficiency and Conservation	Environmental Management	GRESB	Residential Life	People and Culture	Customer Experience	Critical Operational Management	ESG Policy Development	Modern Slavery	Corporate Responsibility	Principles of Responsible Investment
Industry, Innovation and Infrastructure	Sustainable Cities and Communities	Responsible Consumption and Production	Good Health and Wellbeing	Decent Work and Economic Growth	Reduced Inequalities	Gender Equality	Peace, Justice and Strong Institutions				

# Our Sustainability Achievements.

CLV is committed to addressing Environment, Social, and Governance issues across our business, on University campuses in the regions we operate, and in the communities that we interact with.

Our mission is to ensure that the world today's students – tomorrow's leaders – grow into is fair, sustainable, and resilient.



<p><b>✓ GREENPRINT FOR THE FUTURE</b></p> <p>Our Greenprint for the future serves as our public commitment to addressing ESG issues and trends across our business.</p>	<p><b>✓ UK RENEWABLE ELECTRICITY</b></p> <p>All Villages in the UK will be powered by solar or wind generated electricity purchased from the grid as of September 2021.</p>	<p><b>✓ GRIFFITH UNIVERSITY VILLAGE SOLAR</b></p> <p>Solar will be installed in the Village by September 2021.</p>	<p><b>✓ KEEN TO BE GREEN</b></p> <p>Keen to Be Green is an annual competition where staff are challenged to share their most innovative ideas and solutions to sustainability issues across our business. The winners are tasked with bringing their idea to life.</p>	<p><b>✓ SUSTAINABLE UNIFORMS</b></p> <p>All front office staff have sustainable and ethically sourced uniforms.</p>	<p><b>✓ MODERN SLAVERY STATEMENT</b></p> <p>Complete.</p>
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# Our Sustainability Achievements.

All of CLV UK's recent multi-residential PBSA developments have achieved best practice sustainability ratings.



(Expected) Albany Park St Andrews – BREEAM New Construction 2023	<b>EXCELLENT</b>
Durham Mount Oswald – BREEAM New Construction 2020	<b>EXCELLENT</b>
Powell and Whitehorn Halls – BREEAM New Construction 2018	<b>EXCELLENT</b>
Fife Park Apartments – BREEAM New Construction 2017	<b>EXCELLENT</b>
Goldsmiths Raymont Hall – BREEAM New Construction 2017	<b>EXCELLENT</b>
Prince Consort Village – BREEAM New Construction 2016	<b>EXCELLENT</b>
Peel Park Quarter – BREEAM New Construction 2015	<b>EXCELLENT</b>

# Creating a community.

At the heart of what truly matters is the experience of our residents — an experience that must embody the unique values of the University while serving the social, safety, wellbeing and financial needs and aspirations of its students.

## Our residential experience framework.

Tailored to each Village and driven by students, Live, Learn, Grow provides a comprehensive yet flexible calendar of events, activities and wellbeing support programs for our residents.

**LIVE:** Facilitating the creation of a vibrant, friendly and diverse community through social events, sporting and recreational activities, and community development programs.

**LEARN:** Supporting residents' academic success through study support, study groups, academic information, financial advice and educational facilities.

**GROW:** Encouraging residents' personal growth and transition to independence with a focus on life skills, cultural awareness, social conscience, personal development and pastoral care.



# Shaping the future.

We are committed to keeping our University partners and our Investors at the forefront of student accommodation.

## ✔ CULTURAL WELLBEING

An international student market is highlighting the role of safe, supportive environments and services as well as diverse housing preferences based on cultural norms.

## ✔ SMART SAFETY

New technologies, safety education and data usage are shaping smarter and more holistic approaches to student security and wellbeing.

## ✔ AFFORDABILITY

Increasing urbanisation, rising living costs and the economic fallout of COVID-19 are impacting the financial means of students and amplifying the need for affordable accommodation.

## ✔ GREEN LIVING

The crisis of climate change has rallied and united a youthful, global voice, aimed at greater public and private sector contributions to green living solutions.

## ✔ CO-LIVING 2.0

The next-gen version of share-housing is garnering a great deal of attention as an emerging focus and opportunity in the student housing market.

## ✔ PHYGITAL WORLD

The blending of digital and physical solutions has undergone rapid development and continues to open new avenues for collaboration, research, learning and innovation.

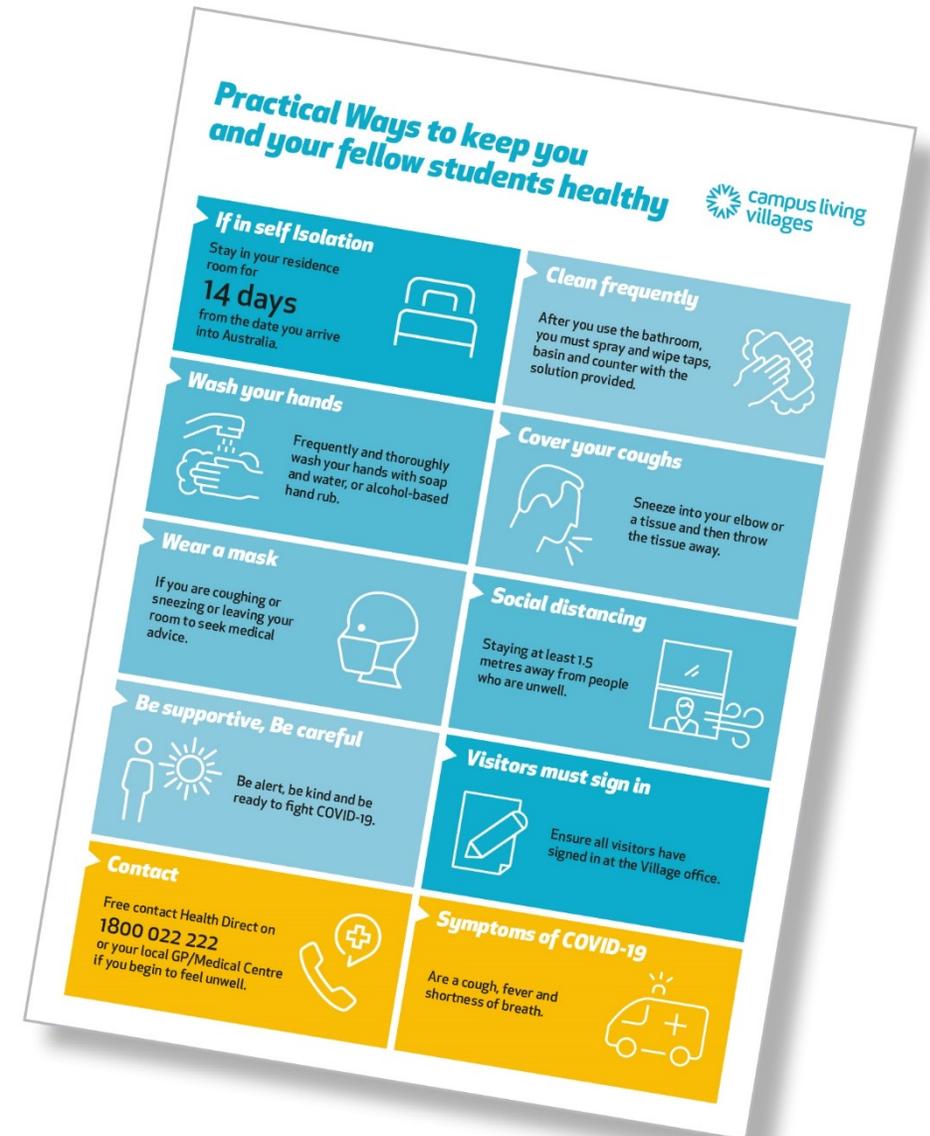


# Response to COVID-19.

Our teams have gone above and beyond to ensure our Villages are COVID-Safe and to support students through a very challenging time.

## Ways we are keeping Covid safe

- ✓ **FREQUENT CLEANING**  
Enhanced cleaning protocols are in place in all high contact spaces.
- ✓ **VIRTUAL EVENTS**  
Online events, activities and support are now part of our event programs at all Villages.
- ✓ **CONTACTLESS CHECK IN**  
Contact-less check-in protocols are in place to ensure move-in day is COVID-Safe.
- ✓ **FLEXIBLE POLICIES**  
Our flexible cancellation policy means students can cancel their booking with us if COVID-19 impacts them.
- ✓ **SOCIAL DISTANCING**  
Use of all of our common spaces is in line with Government restrictions. When these change we're able to swiftly implement them to keep students safe.
- ✓ **COVID-SAFE ACTIVITIES**  
Our Villages run COVID-Safe events and activities year round to help students meet each-other and build all-important social connections.
- ✓ **ISOLATION PROTOCOLS**  
Should any resident need to self-isolate, we have dedicated rooms set aside with staff available to support students - from cleaning to delivering linen or meals, as well as daily well-being checks.
- ✓ **ON-CAMPUS LOCATIONS**  
Our Villages are all located on campus, meaning students can avoid public transport to and from campus.



**Clear communications across all Villages via social media, emails and signage is essential to keep students informed and updated**

# CLV Operating Models.

## Building vibrant, student-centred communities.

To help institutions develop the best in campus living, we offer expertise in all aspects of the design, development and management of student housing.

We deliver a range of accommodation solutions and operating models that can be tailored to meet the unique needs of each partner we work with, including:

- Developing new and redeveloping existing accommodation
- BOOT schemes — build, own, operate, transfer
- Management contracts
- Acquiring new assets
- Entering long-term lease options on land and/or buildings
- Finding on or off balance sheet solutions for Universities
- Refurbishments
- Project management
- Capital transactions
- Debt Procurement and Management



# Build, Own, Operate, Transfer (BOOT).

One of our most popular development options is the BOOT scheme — build, own, operate, transfer. This unique, vertically-integrated business model sees us develop and manage the property for an agreed term, before transferring ownership to the partner institution.

The BOOT scheme offers institutions the benefit of a secure, long-term relationship and single point of accountability over the life of the agreement. At the end of the term, the property is handed back in an agreed operational condition.



# Joint Venture.

The Joint Venture Model is where CLV is an equity partner, with minimal or no onsite presence. This model is very popular in the UK, and allows flexibility for exactly how we provide PBSA solutions, tailored to the needs and preferences of the University.



# Hard Facilities Management, Soft Service.

In this model, CLV provides life cycle services and capital management. There is no operational input (for example residential life programs, procurement). We retain flexibility to provide targeted services or even a full service model should the University require. This model showcases our commitment to property management and facilitating the accommodation experience delivered by the University through creating exceptional places.



# Case Studies





Australia



## UNSW Village.

- University: UNSW, Go8 university
- Location: Randwick, Sydney
- Beds: 1021
- Style: Purpose built high-density, high-rise towers, mixture of studios and 1-8 bedroom apartments
- Market: caters to all UNSW students, domestic and international
- One of the largest single stage PBSA developments in the southern hemisphere/ Australia
- Awards - Australian Institute of Architects Residential Architecture Award, Master Building Association of Australia Integrated Housing Award, Urban Development Institute of Australia Sustainable Development Award
- Operating model: BOOT



## Student Village, The University of Melbourne.

- University: University of Melbourne, Go8 university
- Location: Carlton, Melbourne
- Beds: 648
- Style: Purpose built high-density high-rise, mixture of studios, 1 bedroom, and 4 bedroom apartments
- Market: caters to all UoM students, domestic and international
- Operating model: BOOT





## Sydney University Village.

- University: University of Sydney, Go8 university
- Location: Newtown, Sydney
- Beds: 650
- Year Built: 2003
- Style: Both purpose built high-density, high-rise and 2 storey townhouses; attached and semi-attached variants. Variety of room types ranging from studios and 1 bedroom apartments to 5 bedroom shared apartments, premium options available
- Market: targets all student demographics, domestic and international
- Operating model: BOOT



United States



## University Oaks.

- University: University of Texas (UT), San Antonio
- Location: San Antonio, TX
- Beds: 1312
- Style: 38 low rise (2 storey) apartment blocks
- Market: targets all student demographics, domestic focused, small international
- Operating model: 40 Year Concession





## Cambridge Oaks.

- University: University of Houston Main Campus
- Location: Houston, TX
- Beds: 634
- Style: 15 low rise (2 storey) apartment blocks
- Market: targets all student demographics, domestic focused, small international
- Operating model: 40 Year Concession





United  
Kingdom

## Durham Mount Oswald.

- University: Durham University
- Location: Durham, Northeast England
- Beds: 992
- Style: Connected dormitories
- Market: Caters to John Snow College and other Durham students, domestic and international
- Operating model: Joint Venture/BOOT





## Prince Consort Village.

- University: Royal College of Music
- Location: London
- Beds: 415
- Style: Mid rise (5 storey) apartment building
- Market: targets all student demographics, domestic and international
- Operating model: Joint Venture/BOOT



## Peel Park Quarter.

- University: Salford University
- Location: Salford, Manchester
- Beds: 1367
- Style: Two mid-rise buildings
- Market: First years by University nomination, domestic and international
- Designed and built by CLV UK, completed in 2015 in a single phase
- Operating model: Joint Venture/BOOT





## St Andrews.

- University: University of St Andrew
- Location: Fife, Scotland
- Beds: 1037
- Style: 2-3 storey apartments (Fife Park) and traditional college style PBSA (Powell and Whitehorn)
- Market: targets all student demographics, domestic and international
- Operating model: Create, Develop, Build/Hard FM, Soft Service



# More than just a room.

[campuslivingvillages.com](https://campuslivingvillages.com)

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